

# REAL ESTATE AGENT LICENCE COURSES

JANUARY - JUNE 2017

## INDEPENDENCE EXPERTISE SUCCESS

A FULL LICENSE WITH THE REIQ MEANS:



Study when it suits you



Learn from the experts



Finish at your own pace



Fast tutorials available



Help with assessments



Pay by the month



ALL the info you need to know



24hr online marking option



Career networking opportunities



Free Intro to Real Estate Sessions



Online student resource library

**WE REPRESENT REAL ESTATE IN QUEENSLAND  
SO WE WANT TO HELP YOU TO BE THE BEST IN THE PROFESSION.**

## FULL REAL ESTATE AGENT LICENCE

CHOOSE THE TRAINING OPTION THAT SUITS YOU

### 1 ONLINE STUDY \$1700 (\$1500 REIQ MEMBERS)

- Self-paced online study
- Online assessments
- No minimum timeframe
- Start any time

OR

### 2 FAST 5 DAY TUTORIALS \$1900 (\$1700 REIQ MEMBERS)

- If you're short on time but still want to learn from REIQ's experienced training team
- Self-paced with 5 day tutorials
- Monthly tutorials in Brisbane, Gold Coast and Sunshine Coast, and regularly in other regional areas

OR

### 3 COMPREHENSIVE 13 DAY CLASSES \$2200 (\$2000 REIQ MEMBERS)

- For those wishing to make the most of their new career
- 13 day comprehensive classes with REIQ's experienced training team
- Monthly classes in Brisbane, regularly in other regional areas

#### ALL REIQ LICENCE COURSES FEATURE:

- Pay-by-the month option
- Online assessments (5 business day marking timeframe)
- Comprehensive learning resources
- Ongoing tutor support

#### ALSO AVAILABLE

- 24-hour Online Marking Guarantee
- Paper assessments
- Hard copy learning resources (fees and conditions apply)

## FAST 5 DAY FULL LICENCE TUTORIAL DATES

#### BRISBANE

30 January - 3 February  
20 - 24 February  
27 - 31 March  
8 - 12 May  
29 May - 2 June  
26 - 30 June

#### GOLD COAST

30 January - 3 February  
27 February - 3 March  
27 - 31 March  
29 May - 2 June  
26 - 30 June

#### SUNSHINE COAST

20 - 24 February  
20 - 24 March  
15 - 19 May  
19 - 23 June

#### CAIRNS

3 - 7 April

#### TOWNSVILLE

22 - 26 May

#### TOOWOOMBA

13 - 17 March

# COMPREHENSIVE 13 DAY LICENCE CLASS DATES - IN 5 BLOCKS

## CHOOSE THE DATES TO SUIT YOUR SCHEDULE

### REGISTRATION 4 DAY BLOCK

#### BRISBANE

9 - 12 January  
31 January - 3 February  
14 - 17 February  
28 February - 3 March  
14 - 17 March  
28 - 31 March  
3 - 6 April  
2 - 5 May  
15 - 18 May  
30 May - 2 June  
13 - 16 June  
27 - 30 June

#### BRISBANE NIGHT CLASSES COMMENCING:

27 February  
12 June

#### GOLD COAST

6 - 9 February  
28 February - 3 March  
20 - 23 March  
10 - 13 April  
9 - 12 May  
23 - 26 May  
6 - 9 June  
20 - 23 June

#### GOLD COAST NIGHT CLASSES COMMENCING:

15 May

#### SUNSHINE COAST

6 - 9 February  
27 February - 2 March  
4 - 7 April  
22 - 25 May  
27 - 30 June

#### TOWNSVILLE

7 - 10 February  
10 - 13 April

#### TOOWOOMBA

14 - 17 February  
8 - 11 May

#### CAIRNS

28 - 31 March  
9 - 12 May

REGISTRATION  
BLOCK  
4 DAYS

### PROPERTY MANAGEMENT BLOCK

#### BRISBANE

16 - 18 January  
13 - 15 March  
8 - 10 May

#### GOLD COAST

13 - 15 February  
3 - 5 April  
7 - 9 June

#### SUNSHINE COAST

6 - 8 March

#### TOOWOOMBA

29 - 31 May

PM BLOCK  
3 DAYS

### FINANCE BLOCK

#### BRISBANE

19 - 20 January  
16 - 17 March  
11 - 12 May

#### GOLD COAST

23 - 24 February  
6 - 7 April  
12 - 13 June

#### SUNSHINE COAST

9 - 10 March

#### TOOWOOMBA

1 - 2 June

FINANCE BLOCK  
2 DAYS

### SALES BLOCK

#### BRISBANE

23 - 25 January  
20 - 22 March  
15 - 17 May

#### GOLD COAST

20 - 22 February  
19 - 21 April  
14 - 16 June

#### SUNSHINE COAST

13 - 15 March

#### TOOWOOMBA

14 - 16 June

SALES BLOCK  
3 DAYS

### TECHNOLOGY AND MARKETING BLOCK

#### BRISBANE

13 January  
23 March  
18 May

#### GOLD COAST

10 February  
12 April  
19 June

#### SUNSHINE COAST

16 March

#### TOOWOOMBA

26 June

TECHNOLOGY &  
MARKETING BLOCK  
1 DAY

## LICENCE UPGRADE

For individuals who hold the 7 current Registration units of competency (from CPP07 Property Services Training Package).

### CHOOSE THE TRAINING OPTION THAT SUITS YOU

1

**ONLINE STUDY \$1300 (\$1200 REIQ MEMBERS)**

OR

2

**FAST 3 DAY TUTORIALS \$1450 (\$1350 REIQ MEMBERS) (SEE DATES BELOW)**

OR

3

**COMPREHENSIVE 9 DAY CLASSES \$1650 (\$1550 REIQ MEMBERS) – ATTEND THE PROPERTY MANAGEMENT, FINANCE, SALES AND TECHNOLOGY AND MARKETING BLOCKS SHOWN ON PAGE 3**

## FAST 3 DAY LICENCE UPGRADE TUTORIAL DATES

### BRISBANE

1 - 3 February  
22 - 24 February  
29 - 31 March  
10 - 12 May  
31 May - 2 June  
28 - 30 June

### GOLD COAST

1 - 3 February  
1 - 3 March  
29 - 31 March  
31 May - 2 June  
28 - 30 June

### SUNSHINE COAST

22 - 24 February  
22 - 24 March  
17 - 19 May  
21 - 23 June

### CAIRNS

5 - 7 April

### TOOWOOMBA

15 - 17 March

## CAREER NETWORKING LUNCHEES & EVENINGS

REIQ Registration students can to attend Career Networking Lunches and Evenings with agents from REIQ Accredited Agencies who are looking for well-trained, enthusiastic real estate rookies. **Bookings essential.**

Email [recruits@reiq.com.au](mailto:recruits@reiq.com.au)

### BRISBANE (ALL 12.30-1.30PM)

31 January  
21 February  
23 March  
18 May  
27 June

### GOLD COAST (ALL 12.30-1.30PM)

28 February  
11 April  
30 May

### SUNSHINE COAST (ALL 5.30-7PM)

28 March  
16 May

## LICENCE COURSE UNITS OF COMPETENCY

|                    |  |
|--------------------|--|
| <b>CPPDSM4003A</b> | Appraise property  |
| <b>CPPDSM4005A</b> | Establish and build client-agency relationships  |
| <b>CPPDSM4006A</b> | Establish and manage agency trust accounts   |
| <b>CPPDSM4007A</b> | Identify legal and ethical requirements of property management to complete agency work |
| <b>CPPDSM4008A</b> | Identify legal and ethical requirements of property sales to complete agency work      |
| <b>CPPDSM4009B</b> | Interpret legislation to complete work in the property industry                        |
| <b>CPPDSM4010A</b> | Lease property   |
| <b>CPPDSM4011A</b> | List property for lease  |
| <b>CPPDSM4012A</b> | List property for sale   |
| <b>CPPDSM4013A</b> | Market property for lease  |
| <b>CPPDSM4014A</b> | Market property for sale   |
| <b>CPPDSM4015B</b> | Minimise agency and consumer risk  |
| <b>CPPDSM4016A</b> | Monitor and manage lease or tenancy agreement  |
| <b>CPPDSM4018A</b> | Prepare and present property reports   |
| <b>CPPDSM4019A</b> | Prepare for auction and complete sale  |
| <b>CPPDSM4022A</b> | Sell and finalise the sale of property by private treaty                               |
| <b>CPPDSM4046A</b> | Manage tenancy disputes  |
| <b>CPPDSM4080A</b> | Work in the real estate industry   |
| <b>BSBSMB406A</b>  | Manage small business finances   |

When you've successfully completed this course you can apply to the Office of Fair Trading for a Real Estate Agent Licence.

## TO ENROL

✉ [E. courses@reiq.com.au](mailto:courses@reiq.com.au)

☎ **P. 3249 7347**

📄 **Get your pre-enrolment information and student handbook at [myrealestatejobs.com.au](http://myrealestatejobs.com.au)**



The information in this calendar is current when printed. From time-to-time there may be changes including additional dates or cancellations. All changes will be updated on our website.