

RESIDENT LETTING AGENT UPGRADE TO A REAL ESTATE AGENT LICENCE



Start now!

With the REIQ's online study options and regularly scheduled tutorials or contact classes, you can start any time.



Variety

Once you have your qualifications there are a variety of career paths to explore, including sales agent, property manager, corporate support, principal or business owner and auctioneer plus many more!



Exceptional service is rewarded

Real estate is a people focussed business, where "word of mouth" recommendations and referrals from past clients carry a lot of weight. Plenty of successful real estate professionals will tell you it's their networks of happy past clients that have led to their current thriving businesses.



No degree required!

Unlike other professions, you don't need to study for three years plus at University to get started. A comprehensive licence upgrade course takes only nine days plus assessments, and that's the most time consuming option!



Be employer or employee

If independence appeals to you – with a Real Estate Agent Licence you can open your own business, whether it's a large agency with a number of employees working out of a shopfront, or just yourself working from home. If you'd prefer to work for someone else there are also plenty of opportunities to do just that.



Have you already completed the 6 current Resident Letting Agent (RLA) units of competency (from the CPP07 Property Services Training Package)?

YOU NEED ONLY:

1. Complete the REIQ RLA Upgrade to Real Estate Agent Licence Course (pick the study option that suits you from the choices listed over the page).
2. Get a result of 'competent' on your course assessments, and the REIQ will give you a "Statement of Attainment".
3. Apply to the Office of Fair Trading for your Real Estate Agent Licence.

WHO WE ARE

We want you to have a highly successful career.

The REIQ exists to represent and support the real estate profession. By training you well and making you the best agent you can be, we believe the real estate profession can be populated by inspired, educated and committed individuals who love what they do and have the results to prove it.

We offer the best quality registration and licensing training, delivered by highly experienced professionals, at extremely competitive rates. If you want to succeed in real estate, we are here to help.

The REIQ's team of expert trainers are dedicated and highly skilled industry professionals, who provide the very best of industry knowledge, expertise and practical experience. Course support materials are available in print and online and are designed as a comprehensive easy reference guide.

TOP 11 REASONS TO CHOOSE THE REIQ FOR REAL ESTATE COURSES

1. Learn from the experts
2. Study where and when it suits you - tutorials and classes available throughout Queensland
3. Choose from fast 4 day tutorials, 9 day comprehensive classes or study online
4. Pay by the month available
5. Help with assessments in person, by email and by phone
6. ALL the info you need to know
7. 24hr Online Marking Guarantee available
8. Career networking and recruitment opportunities
9. Online student resource library including videos and comprehensive learning resources
10. Finish at your own pace
11. FREE *Career Planning and Job Seeking Skills for Rookies* courses for ALL REIQ students

CHOOSE HOW YOU STUDY



OR

ONLINE STUDY \$1400 (\$1200 REIQ MEMBERS)

- Self-paced online study
- Online assessments
- No minimum timeframe
- Start anytime

FAST 4 DAY TUTORIALS \$1600 (\$1400 REIQ MEMBERS)

- If you're short on time but still want to learn from REIQ's experienced training team
 - Self-paced study with 4 day face-to-face tutorials
 - Regular tutorials in Brisbane, Gold Coast & Sunshine Coast
- OR

COMPREHENSIVE 9 DAY CLASSES \$1900 (\$1700 REIQ MEMBERS)

- For those who want to make the most of their new career
- 9 days of comprehensive classes with REIQ's experienced training team
- Regular classes throughout Queensland



OUR TRAINERS



Connie McKee



Nick Brown



Melissa Sullivan



Kim Coffey



Marie Williams



Robyn Glasgow



Samara Bedwell



David Crerar



Ranita Patel



Rachael
Wilschefski



Jason Bedwell



Selinda Randal



Malcom Riley



Peter Brewer



Peter Meyers



Helen Habgood

TESTIMONIALS

I just had the pleasure of completing my Real Estate Licence through the REIQ. I found the trainers to be thorough, professional, and extremely knowledgeable and diligent. While I do have 20-years business experience and tertiary qualifications, I did not have specific real estate experience. After completing your course I now feel confident to open my own real estate business. I'd like to thank you for the quality level of your courses and instructors, and I'll be sending my staff to the REIQ for training in future.

Geraldine W, December 2016

REIQ are phenomenal! They provide students, like myself, the flexibility to set their own achievable pace for learning and their whole team are incredibly supportive. After attending the four-day sales registration course recently at REIQ Gold Coast, I cannot stress highly enough the value you get from attending the face-to-face classes. You are in the presence of very knowledgeable industry professionals who can speak from vast experience. If you are considering a career within the Real Estate industry - I would encourage you to attend one of REIQ's free information sessions!

Rebecca G, 29 June 2017

REIQ MEMBERSHIP

Student membership allows REIQ students ongoing access to the Institute's wealth of knowledge during and after their training has finished, including discounts on training, updates on legislative changes, best practice guidelines and market conditions plus the Kickstart Program. Students may become members at the time of enrolling in their Registration or Licensing course.

E | membership@reiq.com.au or P | 3249 7347 for information.

RLA LICENSING UPGRADE COURSE -

*13 UNITS OF COMPETENCY YOU NEED TO COMPLETE

CPPDSM4080A	Work in the real estate industry
CPPDSM4009B	Interpret legislation to complete agency work
CPPDSM4012A	List property for sale
CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work
CPPDSM4022A	Sell and finalise the sale of property by private treaty
CPPDSM4011A	List property for lease
CPPDSM4046A	Manage tenancy disputes
CPPDSM4003A	Appraise property
CPPDSM4019A	Prepare for auction and complete sale
CPPDSM4005A	Establish and build client-agency relationships
CPPDSM4018A	Prepare and present property reports
CPPDSM4013A	Market property for lease
CPPDSM4014A	Market property for sale

Note: *You must have completed & competent in the 6 current CPP07 Resident Letting Agent Licence units to be eligible to enrol in the RLA Upgrade to a Real Estate Agent Licence course. If you haven't yet done any study, you'll need to complete the full REIQ Real Estate Agent Licence Course (19 units) or apply for RPL if you have current real estate experience

FAST 4 DAY RLA UPGRADE TUTORIAL DATES

BRISBANE

29 January - 1 February
 26 February - 1 March
 19 - 22 March
 30 April - 3 May
 28 - 31 May
 25 - 28 June

GOLD COAST

29 January - 1 February
 26 February - 1 March
 19 - 22 March
 30 April - 3 May
 28 - 31 May
 25 - 28 June

SUNSHINE COAST

12 - 15 February
 9 - 12 April
 18 - 21 June

BRISBANE COMPREHENSIVE RLA UPGRADE CLASSES

4080A, 4012A, 4008A, 4022A & 4009B	4011A	4046A	4003A, 4019A, 4005A & 4018A	4013A & 4014A	
15,17 & 18 January	10, 12 & 13 April	15 January	17 January	22 - 24 January	25 January
30 Jan, 1 & 2 February	30 April, 2 & 3 May	26 February	28 February	5 - 7 March	8 March
6, 8 & 9 February	8, 10 & 11 May	16 April	18 April	1 - 3 May	4 May
19, 21 & 22 February	21, 23 & 24 May	4 June		11 - 13 June	14 June
27 Feb, 1 & 2 March	29, 31 May & 1 June				
12, 14 & 15 March	5, 7 & 8 June				
19, 21 & 22 March	18, 20 & 21 June				
26, 28 & 29 March	26, 28 & 29 June				

GOLD COAST COMPREHENSIVE RLA UPGRADE CLASSES

4080A, 4012A, 4008A, 4022A & 4009B	4011A	4046A	4003A, 4019A, 4005A & 4018A	4013A & 4014A	
15,17 & 18 January	17, 19 & 20 April	5 February	8 February	13 - 15 February	16 February
30 Jan, 1 & 2 February	30 April, 2 & 3 May	16 April	18 April	26 - 28 March	29 March
12, 14 & 15 February	14, 16 & 17 May	21 May	23 May	5 - 7 June	8 June
27 Feb, 1 & 2 March	29, 31 May & 1 June				
12, 14 & 15 March	12, 14 & 15 June				
26, 28 & 29 March	26, 28 & 29 June				

SUNSHINE COAST COMPREHENSIVE RLA UPGRADE CLASSES

4080A, 4012A, 4008A, 4022A & 4009B	4011A	4046A	4003A, 4019A, 4005A & 4018A	4013A & 4014A	
29, 31 Jan & 1 Feb	22, 24 & 25 May	5 March	7 March	12 - 14 March	15 March
20, 22 & 23 February	11, 13 & 14 May	4 June	6 June	25 - 27 June	28 June
20, 22 & 23 March					
17, 19 & 20 April					