

# REAL ESTATE AGENT LICENCE COURSES

JULY – DECEMBER 2018

## WHY HOLD A LICENCE?

- **FLEXIBILITY**
- **VARIETY**
- **HARD WORK IS REWARDED**
- **NO DEGREE IS REQUIRED TO SUCCEED**
- **BE A BUSINESS OWNER OR EMPLOYEE**



Start  
any time



Expert trainer  
support



Study online  
or in class



Online  
assessments



Pay by the  
month available



Assessment  
support



24hr online  
marking available



Career networking  
opportunities



Study at your  
own pace

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## CHOOSE THE TRAINING OPTION THAT SUITS YOU

### ONLINE STUDY \$1700 (\$1500 REIQ MEMBERS)

- Self-paced online study
- Online assessments
- Start anytime

### FAST 6 DAY TUTORIALS \$1900 (\$1700 REIQ MEMBERS)

- If you're short on time but still want to learn from REIQ's experienced training team
- Consists of 3 Day Registration Course plus 3 Day Licence Upgrade Tutorials (optional assessment day on day 7)

*No GST applies to Nationally Recognised Training*

### COMPREHENSIVE 12 DAY CLASSES \$2200 (\$2000 REIQ MEMBERS)

- For those who want to make the most of their new career
- Offered in 5 Blocks (3 Day Registration course, followed by Property Management, Sales, Technology and Marketing and Finance Blocks)
- 12 days of comprehensive classes with REIQ's experienced training team

### TAILOR YOUR COURSE WITH THESE OPTIONAL EXTRAS:

- 24 Hour Online Marking Guarantee: \$500
- Paper Assessments: \$150
- Hard copy course resources: \$150

## STEP 1: ALL STUDENTS STUDYING IN CLASS START WITH THE REGISTRATION COURSE (SELECT DATES BELOW)

### BRISBANE

11 – 13 July  
25 – 27 July  
8 – 10 August  
28 – 30 August  
12 – 14 September  
26 – 28 September  
9 – 11 October  
31 Oct – 2 November  
13 – 15 November  
28 – 30 November  
11 – 13 December

### GOLD COAST

10 – 12 July  
31 July – 2 August  
22 – 24 August  
11 – 13 September  
26 – 28 September  
17 – 19 October  
7 – 9 November  
28 – 30 November  
18 – 20 December

### TOOWOOMBA

14 – 16 August  
16 – 18 October  
12 – 14 December

### TOWNSVILLE

1 – 3 August  
10 – 12 October

### SUNSHINE COAST

18 – 20 July  
15 – 17 August  
19 – 21 September  
24 – 26 October  
21 – 23 November

### CAIRNS

10 – 12 September  
12 – 14 November

## INTENSIVE WEEKEND REGISTRATION COURSE

**Saturday & Sunday**  
**8.30am - 5.30pm**

### BRISBANE

25 – 26 August  
20 – 21 October

### GOLD COAST

22 – 23 September  
17 – 18 November

# STEP 2: 3 DAY LICENCE UPGRADE TUTORIALS

(FOLLOWED BY RECOMMENDED ASSESSMENT DAY ON DAY 4)

## BRISBANE WEEKDAY

31 July – 2 August  
(Assessment day 3 August)

4 – 6 September  
(Assessment day 7 September)

16 – 18 October  
(Assessment day 19 October)

20 – 22 November  
(Assessment day 23 November)

## BRISBANE WEEKEND

8 and 9 September PLUS 15  
September  
(Assessment day 16 September)

3 and 4 November PLUS 10  
November (Assessment day 11  
November)

## GOLD COAST WEEKDAY

7 – 9 August  
(Assessment day 10 August)

2 – 4 October  
(Assessment day 5 October)

4 – 6 December  
(Assessment day 7 December)

## SUNSHINE COAST WEEKDAY

25 – 27 September  
(Assessment day 28 September)

27 – 29 November  
(assessment day 30 November)

OR

# STEP 2: COMPREHENSIVE LICENCE BLOCKS

## BRISBANE

### PROPERTY MANAGEMENT BLOCK

20 – 22 August  
22 – 24 October

### TECHNOLOGY AND MARKETING BLOCK

23 August  
1 November

### SALES BLOCK

27 – 29 August  
29 – 31 October

### FINANCE BLOCK

30 – 31 August  
25 – 26 October

## GOLD COAST

### PROPERTY MANAGEMENT BLOCK

16 – 18 July  
17 – 19 September

### TECHNOLOGY AND MARKETING BLOCK

26 July  
27 September

### SALES BLOCK

23 – 25 July  
24 – 26 September

### FINANCE BLOCK

19 – 20 July  
20 – 21 September

# REAL ESTATE AGENT LICENCE COURSES

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### LICENSING COURSE **UNITS OF COMPETENCY**

(All units from CPP40307 Certificate IV in Property Services (Real Estate)).

#### REGISTRATION BLOCK UNITS

<b>CPPDSM4080A</b>	Work in the real estate industry
<b>CPPDSM4009B</b>	Interpret legislation to complete agency work
<b>CPPDSM4012A</b>	List property for sale
<b>CPPDSM4008A</b>	Identify legal and ethical requirements of property sales to complete agency work
<b>CPPDSM4010A</b>	Lease property
<b>CPPDSM4022A</b>	Sell and finalise the sale of property by private treaty
<b>CPPDSM4015B</b>	Minimise agency and consumer risk

#### PROPERTY MANAGEMENT BLOCK UNITS

<b>CPPDSM4011A</b>	List property for lease
<b>CPPDSM4007A</b>	Identify legal and ethical requirements of property management to complete agency work
<b>CPPDSM4016A</b>	Monitor and manage lease or tenancy agreement
<b>CPPDSM4046A</b>	Manage tenancy disputes

#### SALES BLOCK UNITS

<b>CPPDSM4003A</b>	Appraise property
<b>CPPDSM4019A</b>	Prepare for auction and complete sale
<b>CPPDSM4005A</b>	Establish and build client-agency relationships
<b>CPPDSM4018A</b>	Prepare and present property reports

#### TECHNOLOGY AND MARKETING BLOCK UNITS

<b>CPPDSM4013A</b>	Market property for lease
<b>CPPDSM4014A</b>	Market property for sale

#### FINANCE BLOCK UNITS

<b>CPPDSM4006</b>	Establish and manage agency trust accounts
<b>BSBSMB406</b>	Manage small business finances

Once you've successfully completed your assessments for the Real Estate Agent Licence course we'll give you a Statement of Attainment which you then use to apply to the Office of Fair Trading for a Licence (mandatory for working independently in the Queensland real estate profession).

## ENROL NOW

 Enrol online at [www.myrealestatejobs.com.au](http://www.myrealestatejobs.com.au)

 Phone 1300MYREIQ (07 3249 7347)

 Email [courses@reiq.com.au](mailto:courses@reiq.com.au)

